







# Key Financial Highlights

2023

2024

access



2021

2022



2023: P204.0m

Non interest income

2025



more than banking

**P134.6m** 2023: P52.3m Profit before tax **P5,712m** 2023: P6,135m Net Ioans **21.7%** 2023: 21.8% Capital adequacy ratio



### ECONOMY AND ENVIRONMENT

In 2024, global economic growth moderated, with the International Monetary Fund (IMF) estimating a growth rate of 3.2%, a slight decrease from 2023's 3.3%. Inflation continued its downward trajectory, falling from 6.7% in 2023 to 4.3% in 2024. Advanced economies are expected to reach the 2% inflation target by 2025. However, persistent challenges, including rising trade barriers and geopolitical instability, continued to cloud the global growth outlook. The economic slowdowns in key nations, particularly the United States and China, further strained international trade patterns, revealing vulnerabilities in the global economic structure.

For Botswana, the 2024 fiscal year presented notable economic challenges, largely driven by setbacks in the diamond sector. Weak demand for rough diamonds, compounded by increased competition from synthetic diamonds, led to a significant shortfall in revenue, widening the fiscal deficit to 3.2% of gross domestic product (GDP). Public debt increased to 24.5% of GDP, up from 22.7% in 2023. Despite these pressures, inflation was effectively contained at 2.8%, falling below the Bank of Botswana's target range of 3% to 6%. In response to the slowing economy, the central bank reduced the Monetary Policy Rate (MoPR) by 50 basis points in 2024, adopting an accommodative stance to stimulate borrowing and investment.

Looking ahead, Botswana's economic recovery in 2025 is contingent on several factors, including a rebound in diamond demand, successful diversification strategies, and policies that restore investor confidence and stimulate growth. The IMF forecasts that Botswana's economy will grow by 3-4% in 2025, with improvements expected across both mining and non-mining sectors. The recent changes to the exchange rate basket and monetary policy are expected to bolster financial stability and economic resilience in the years ahead.

### SUMMARY OF FINANCIAL PERFORMANCE

The bank demonstrated substantial progress in 2024, achieving a solid return on strategic investments while strengthening its foundation for future growth. A notable increase in top-line revenue was driven by a 50% surge in non-interest income, primarily fueled by a rise in volumes and the increase dutilization of digital channels. Investments in technology and human capital have enhanced operational stability and broadened the bank's product offerings, which have proven critical in improving the customer value proposition. This strong performance underscores the bank's effective stewardship and strategic direction, positioning it for continued success in the coming periods.

### **INCOME STATEMENT**

- Net Interest Income: Despite a 1% decline in interest income compared to December 2023, attributed to lower monetary policy rates and a reduction in the loan book, interest expense also fell by 4%. This led to a 1% growth in net interest income, showcasing the resilience of the bank's portfolio in navigating margin pressures. The bank's strategy continues to focus on growing its lending portfolio across all business segments, ensuring the on-boarding of high-quality deposits to support sustainable growth.
- Non-Interest Revenue: Non-interest revenue saw a remarkable 45% increase year-on-year in 2024. This growth
  was largely driven by higher fees and commissions from digital banking activities. Trading income also grew by
  22%, bolstered by increased transaction volumes and the bank's expanded product offerings. Innovation
  remains a core value at the bank, and successful partnerships have further fueled this growth. The bank's ability
  to bring well-received products to market continues to drive its competitive edge.
- Impairments: The bank recorded a net impairment charge of P40 million, a significant increase from P15 million in December 2023. The higher charge was primarily driven by under-performance in the retail and SME portfolio, compounded by challenges in the broader economic environment, which affected individuals' disposable income. The bank remains committed to supporting customers during these challenging times.
- **Operating Expenses:** Operating expenses decreased by 4% compared to the previous year. This was the result of successful cost containment measures and synergies derived from the group holding company. There was also a significant decline in depreciation expense due to a number of assets which reached useful life during the year. Despite increased investments in technology and human resources to support growth, the bank managed to keep costs in check.

# primust

2025

2024

2023

# Primus Plus, Seamless Internet banking for your business, wherever you are.

Switch to Primus Plus today.

# f in

Africa | Asia | Europe | Middle East https:botswana.accessbankplc.com Member of the Deposit Insurance Scheme of Botswana.



more than banking

### **BALANCE SHEET**

Total assets grew by 2% year-on-year, with growth driven by an increase in investment securities, despite a reduction in the loan book. Deposits rose by 1% compared to December 2023, reflecting the bank's continued focus on enhancing its customer value proposition. The bank is well-positioned to capitalize on upcoming opportunities, with plans to introduce market-leading enhancements to its deposit offerings.

### **CAPITAL ADEQUACY AND DIVIDENDS**

The bank's capital adequacy ratio remained stable at 21.7% as of December 31, 2024, slightly down from 21.8% in 2023. This level remains well above the regulatory minimum of 12.5%, positioning the bank for continued growth. The board declared a dividend of 4 thebe per share on December 1, 2023 for the year December 31, 2023 and this was paid on May 2024. On 28<sup>th</sup> December 2024 on X-News the Bank published a dividend payment to shareholders of 6 thebe. This was declared for the year December 31, 2024, to be paid on April 22<sup>rd</sup>, 2025, to shareholders. Withholding tax at a rate of 10% will be deducted from the dividend.

### **STRATEGIC FOCUS**

The bank is poised for continued success, with a strategic focus on expanding its customer base and enhancing digital banking solutions. The retail segment will focus on delivering customer-centric banking services, while the corporate, commercial, and business banking sectors will continue to empower enterprises of all sizes to drive economic growth. Significant enhancements to the corporate transactional banking platforms are also underway, aligning with the bank's broader growth objectives. As the bank follows its guided growth trajectory, management will leverage its digital capabilities to optimize operational efficiencies, enhance customer experiences, and maximize shareholder value.

### **BOARD CHANGES**

In January 2024, Access Bank Botswana appointed Mr. Sheperd Aisam as the new Managing Director. He comes with a proven track record of success and a wealth of experience in banking across Africa. Mr. Aisam brings a dynamic, results-driven approach to the organisation. In addition, the board welcomed two new non-executive directors, Mr. Calistus Chijoro and Mr. Ogone Mothooagae, both of whom bring extensive experience and the necessary skill sets to support the bank's ambitious growth trajectory.

Access Bank Botswana saw the conclusion of the tenures of three distinguished board members: Ms. Lorato Mosetlhanyane, Mr. Joshua Galeforolwe, and Mr. Jacob Motlhabane. Ms. Mosetlhanyane, who served as the Board Chairperson, along with Mr. Galeforolwe, the Chairperson of the Remuneration Committee, and Mr. Motlhabane, the Chairperson of the Audit Committee, retired after completing their maximum allowable terms. The bank expresses its heartfelt appreciation to the outgoing board members for their exceptional leadership, strategic guidance, and steadfast commitment to the bank's growth and successful brand transition.

Access Bank Botswana is pleased to announce the appointment of Mr. Boiki Tema as the new Chairperson of the Board. Additionally, Mrs. Ntoti Mosetlhe has been appointed as Chairperson of the Remuneration Committee, and Mr. Calistus Chijoro will serve as Interim Chairperson of the Audit Committee. The bank's robust succession planning process has ensured a seamless leadership transition, reinforcing the organization's strong governance standards. Moving forward, Access Bank Botswana is confident that the new leadership will continue to drive strategic initiatives that will support the bank's long-term objectives and deliver sustained value to its stakeholders.

### ACKNOWLEDGEMENT

We extend our sincere gratitude to our customers, stakeholders, leadership, and the entire Access Bank team for their unwavering support without whom none of what we do is possible. Special thanks go out to our customers, regulators, and partners, whose continued collaboration has been instrumental to the bank's success.



Chairman

Mr. Boiki Matema Wabo Tema



Mr. Sheperd Aisam Managing Directo

### Access Bank Botswana Limited Summarised Consolidated Audited Statements of Profit or Loss and Other Comprehensive income for the year ended 31 December 2024

**Position as at** 31 December 2024

2024

2023

2021

2025

	31 December	31 December	
	2024	2023	% Change
	P'000	P'000	
Effective interest and similar income	888,503	900,890	(1%)
Effective interest expense and similar charges	(474,639)	(492,122)	(4%)
Net interest income	413,864	408,768	1%
Changes in expected credit losses and other credit impairment	(39,534)	(14,700)	169%
Net interest income after loan impairment charges	374,330	394,068	(5%)
Net trading income	38,662	31,742	22%
Fair value loss on financial assets at fair value through profit and loss	(9,545)	-	(100%)
Net fee and commission income	257,792	172,286	50%
Total net revenue	661,239	598,096	11%
Personnel expenses	(211,671)	(207,804)	2%
General and administrative expenses	(210,547)	(202,851)	4%
Depreciation and amortisation expenses	(47,519)	(74,658)	(36%)
Other operating expenses	(56,870)	(60,507)	(6%)
Total operating expenses	(526,607)	(545,820)	(4%)
Profit before tax	134,632	52,276	158%
Income taxation expense	(34,504)	(10,172)	239%
Profit for the year	100,128	42,104	138%
Other comprehensive income for the year			
Changes in revaluation of property	1,005	1,870	(46%)
Deferred tax effect on the above	(221)	(412)	(46%)
Other comprehensive income	784	1,458	(46%)
Total comprehensive income for the year	100,912	43,562	132%
Earnings per share			
Basic and diluted earnings per share (thebe)	13.8	5.8	
Headline earnings per share			
Basic and diluted headline earnings per share (thebe)	13.8	5.8	

0

Access Bank Botswana Limited Summarised Consolidated Audited Statements of Financial

	31 December	31 December
	2024	2023
	P'000	P'000
ASSETS		
Cash and balances with the central bank	621,903	324,457
Balances with other banks	1,203,115	1,499,069
Balances due from related parties	140,491	257,353
Investment securities	1,796,122	1,144,229
Derivative financial assets	4,744	
Loans and advances to customers	5,711,480	6,134,639
Current tax receivable	8,131	24,609
Otherassets	359,466	250,482
Property and equipment	165,815	169,880
Intangible assets	49,818	44,943
Deferred tax asset	9,407	1,150
Total assets	10,070,492	9,850,811
LIABILITIES		
Balances due to related parties	49,473	5,908
Deposits from banks	570,813	14,547
Deposits from customers	7,258,555	7,734,242
Derivative financial liabilities	547	-
Other liabilities	269,132	246,204
Borrowed funds	851,478	808,328
Total liabilities	8,999,998	8,809,229
EQUITY		
Stated capital	222,479	222,479
Retained earnings	831,073	802,945
Revaluation reserve	10,851	10,067
Other reserves	6,091	6,091
Total equity	1,070,494	1,041,582
Total equity and liabilities	10,070,492	9,850,811

# More places to withdraw **Rands and U.S Dollars**

Charles Hill	Selebi-Phikwe
Charleshill - Acacia Mall -Rands	Phikwe Square - Rands
Ramotswa	Francistown
Ramotswa Shopping Mall - Rands	Nswazwi Mall - U.S Dollars
Lobatse	Kasane
Lobatse Junction Mall - Rands	Hunters Mall - U.S Dollars
Tlokweng	Kazungula
Tlokweng Choppies-Engen - Rands	Duncan Mall - U.S Dollars
Gaborone Gaborone Bus Rank - Rands	

f (in) Africa | Asia | Europe | Middle East https:botswana.accessbankplc.com  $Member \ of the \ Deposit \ Insurance \ Scheme \ of \ Botswana.$ 

lacksquare

•

# access

more than banking

# Access Bank Botswana

AUDITED SUMMARISED CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2024

# Iteboge Loans, **because You deserve it**

# Introducing Iteboge Loans

Iteboge Loans offers **Personal** Loans, Home Loans, and Vehicle Asset Financing for government employees with a fast application process and 24-hour approvals.

Africa | Asia | Europe | Middle East https:botswana.accessbankplc.com Member of the Deposit Insurance Scheme of Botswana. 31 December 2024 P'000

Access Bank Botswana Limited Audited Summarised Consolidated Statement of cash flows

2023

2021

for the year ended 31 December 2024

2024

2025

31 December

2023

	P'000	P'000
Cash flows from operating activities		
Profit before tax	134,632	52,276
Adjusted for:		
Depreciation and amortisation	47,519	74,658
Impairment losses/(credit) on financial assets	42,380	18,370
Fair value loss on financial assets at fair value though profit and loss	9,545	-
Net interest income	(413,864)	(408,768)
Net exchange losses	14,382	4,768
Currency revaluations	(17)	(25)
Cash flows from operating activities before changes in operating assets and	(165,423)	(258,721)
liabilities		
Movement in operating assets / liabilities:	53,530	564,175
Loans and advances to customers	406,418	446,509
Balances with other banks	(211,525)	(29,424)
Balances due from related parties	(148,124)	(3,253)
Otherassets	(123,518)	(132,570)
Derivative financial assets	(4,744)	20,838
Deposits from customers and banks	74,289	220,445
Other liabilities	16,622	62,121
Derivative financial liabilities	547	(20,302)
Balances due to related parties	43,565	(189)
Interest received	867,283	884,098
Interest paid	(468,600)	(426,715)
Tax paid	(26,095)	(29,769)
Net cash from operating activities	260,695	733,068
Cash flows from investing activities		
Purchase of property and equipment	(25,077)	(18,125)
Purchase of intangibles assets	(21,219)	(9,221)
Additions to investment securities	(27,074,918)	(6,826,928)
Disposals of investment securities	26,254,508	6,707,488
Net cash (used in)/generated investing activities	(866,706)	(146,786)
Cash flows from from size a shivition		
Cash flows from financing activities	(20,000)	
Dividend paid	(29,000)	-
Proceeds from borrowed funds	25,000	368,997
Repayments on borrowed funds	-	(193,341)
Payment of principal on lease liabilities	(8,382)	(7,811)
Net cash generated from financing activities	(12,382)	167,845
Net (decrease) / increase in cash and cash equivalents	(618,393)	754,127
Cash and cash equivalents at beginning of the period	2,198,176	1,439,488
Effect of exchange rate fluctuations on cash and cash equivalents held	4,020	4,561
Cash and cash equivalents for the period	1,583,803	2,198,176
Cash and cash equivalents comprised of: Cash and balances with the Central Bank	621,903	324,457
Balances with other banks	961,900	
Balances due from related parties	901,900	1,469,645
Investment security	-	254,107
investment security	1,583,803	149,967 <b>2,198,176</b>
	1,303,003	2,190,170

Access Bank Botswana Limited Summarised Consolidated Audited Statement of Changes in Equity for the year ended 31 December 2024

	Stated	Other	Revaluation	Retained	Total Equity
	capital	reserves	reserve	earnings	
	P'000	P'000	P'000	P'000	P'000
Balance at 1 January 2023 (before restatement)	222,479	6,091	8,609	791,330	1,028,509
Restatement*				(30,489)	(30,489)
Balance at 1 January 2023 (Restated)*	222,479	6,091	8,609	760,841	998,020
Profit for the year				42,104	42,104
Other comprehensive income					
Revaluation of land and buildings	-	-	1,870	-	1,870
Deferred tax on revaluation of land and buildings	-	-	(412)	-	(412)
Total Comprehensive income			1,458	42,104	43,562
Transactions with owners of the group				-	-
Dividend declared and paid	-	-	-	-	-
At 31 December 2023	222,479	6,091	10,067	802,945	1,041,582
Balance at 1 January 2024	222,479	6,091	10,067	802,945	1,041,582
Profit for the period	-	-	-	100,128	100,128
Other comprehensive income					
Revaluation of land and buildings	-	-	1,005	-	1,005
Deferred tax on revaluation of land and buildings	-	-	(221)	-	(221)
Total other comprehensive income	-	-	784	-	784
Total Comprehensive income	-	-	784	100,128	100,912
Transactions with owners of the group					
Dividend declared and unpaid				(43,000)	(43,000)
Dividend declared and paid	-	-	-	(29,000)	(29,000)
Total other movements in reserves	-	-	-	(72,000)	(72,000)
Balance at 31 December 2024	222,479	6,091	10,851	831,073	1,070,494

\*Restatement

A summary of the restatements performed in 2023 is provided in the full 2024 annual financial statements. The detailed financial statements for the period ended 31 December 2023 can be viewed on our website: **www.botswana.accessbankplc.com** 

### **General information**

Access Bank Botswana Limited ("Access Bank" or "the Bank") provides corporate, business and commercial banking, retail and treasury activities. The company is a limited liability company and is incorporated and domiciled in Botswana (registration number C086/384). A 100% owned subsidiary company of Access Bank, Kaleu Pty Ltd was registered as an insurance agency in 2012, with the bank in 2024 registering a 100% owned nominee company named Access Bank Botswana Nominees Co Pty Ltd. The registered address of the Group and Company is Plot 62433, Access House, Fairgrounds Office Park, Private Bag 00303, Gaborone. The Group's holding company is Access Bank plc with a shareholding of 70%. Access Bank Botswana Limited was listed on the Botswana Stock Exchange on 13 December 2018.

### 1. Basis of presentation

### 1.1. Statement of compliance

### Accounting policies

The consolidated and separate annual financial statements have been prepared on the going concern basis in accordance with, and in compliance with, IFRS® Accounting Standards (IFRS Accounting Standards) and International Financial Reporting Interpretations Committee ("IFRIC") interpretations issued and effective at the time of preparing these consolidated and separate annual financial statements and the Companies Act, 2003.

The consolidated and separate annual financial statements have been prepared on the historic cost convention, except as modified by the revaluation of financial instruments measured as fair value through profit and loss and property measured at revalued amounts. They are presented in Pula, which is the company's functional currency.

### New Accounting Standards and Changes in Accounting policies

#### "Effective 1 January 2024 - IAS 7 and IFRS 7, Supplier Finance Arrangements (Amendments to IAS 7 and IFRS 7).

These amendments require disclosures to enhance the transparency of supplier finance arrangements and their effects on a company's liabilities, cash flows and exposure to liquidity risk. The disclosure requirements are the IASB's response to investors' concerns that some companies' supplier finance arrangements are not sufficiently visible, hindering investors' analysis.

This amendment did not have a have a significant impact on the financial statements of the Group."

#### "Effective 1 January 2024 - Amendment to IFRS 16, 'Leases' - sale and leaseback

These amendments include requirements for sale and leaseback transactions in IFRS 16 to explain how an entity accounts for a sale and leaseback after the date of the transaction. Sale and leaseback transactions where some or all the lease payments are variable lease payments that do not depend on an index or rate are most likely to be impacted.

This amendment did not have a have a significant impact on the financial statements of the Group."

### "Effective 1 January 2024 - Amendments to IAS 1, 'Presentation of Financial Statements' - Non-current liabilities with covenants

These amendments clarify how conditions with which an entity must comply within twelve months after the reporting period affect the classification of a liability. The amendments also aim to improve information an entity provides related to liabilities subject to these conditions.

This amendment did not have a have a significant impact on the financial statements of the Group."

#### Use of estimates and judgements

The preparation of consolidated and separate annual financial statements in conformity with IFRS Accounting Standards requires management, from time to time, to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets, liabilities, income and expenses. These estimates and associated assumptions are based on experience and various other factors that are believed to be reasonable under the circumstances. Actual results may differ from these estimates are recognised in the period in which the estimates are revised on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected.

Information about assumptions and estimation uncertainties that have a significant risk of resulting in material adjustment for the year ended 31 December 2024 have been included in the following notes:

- Determination of the fair value of financial instruments with significant unobservable inputs
- Impairment of financial instruments: key assumptions used in estimating recoverable cash flows
   Determination of the fair value of land and buildings with significant unobservable inputs
- Determination of the lease period (impact of lease renewals) and incremental borrowing rate

### 2. Stated Capital

The issued share capital of the bank comprises of 725 000 000 ordinary shares which are 70% owned by Access Bank PLC. There has been no change in the bank's stated capital during the period.

# Access Bank Botswana Limited Summarised Segmental Reporting for the year ended 31 December 2024

#### **Basis of segmenting**

The Managing Director, supported by the rest of the Executive Committee (EXCO), is considered the Chief Operating Decision Marker ('CODM') for the purposes of identifying the Group's reportable segments. The Group's business results are assessed by the CODM on the basis of Profit Before Tax (PBT). The Group has four reportable segments being Retail, Corporate, Global Markets, Business and Commercial Banking. All operating segments used by the group meet the definition of reportable segments and the results presented are in line with internal reports used internally to assess each reportable segment.

	Retail Banking	Global Markets	Corporate and Commercial Banking	Total
Statement of comprehensive income	P'000	P'000	P'000	P'000
Net interest income	213,388	78,236	122,240	413,864
Non-interest income	261,719	13,160	21,575	296,454
Total income	475,107	91,396	143,815	710,318
Changes in expected credit losses and other credit impairment	(39,271)	-	(263)	(39,534)
Fair value loss on financial assets at fair value though profit and loss	(9,545)	-	-	(9,545)
Net income	426,291	91,396	143,552	661,239
Operating expenditure	(411,847)	(54,875)	(59,885)	(526,607)
Profit before taxation	14,444	36,521	83,667	134,632
Taxation	(7,747)	(8,229)	(18,528)	(34,504)
Profit after tax	6,697	28,292	65,139	100,128

2025

2024

2023

2021

ental Reporting 31 December 2024

Statement of financial position				
	Retail Banking	Global Markets	Corporate and Commercial Banking	Total
	P'000	P'000	P'000	P'000
Financial assets held at amortised cost	-	1,796,122	-	1,796,122
Loans and advances to customers	5,452,504	-	258,977	5,711,480
Other assets for reportable segments	419,987	2,048,414	94,489	2,562,890
Total assets for reportable segments	5,872,491	3,844,536	353,466	10,070,492
Deposits from customers	1,870,768	-	5,387,787	7,258,555
Deposits from banks	-	570,813	-	570,813
Other liabilities for reportable segments	3,859,509	2,882,825	(5,571,704)	1,170,630
Total liabilities for reportable segments	5,730,277	3,453,638	(183,917)	8,999,998

### Segmental Reporting 31 December 2023

Statement of financial position

	Retail Banking	Global Markets	Corporate and Commercial Banking	Total
Statement of comprehensive income	P'000	P'000	P'000	P'000
Net interest income	232,977	82,272	93,519	408,768
Non- interest income	154,292	31,742	17,994	204,028
Total income	387,269	114,014	111,513	612,796
Changes in expected credit losses and other credit impairment	(10,988)	-	(3,712)	(14,700)
Net income	376,281	114,014	107,802	598,096
Operating expenditure	(417,266)	(56,844)	(71,710)	(545,820)
Profit before taxation	(40,985)	57,170	36,091	52,276
Taxation	13,878	(20,141)	(3,909)	(10,172)
Profit after tax	(27,107)	37,029	32,182	42,104

Statement of financial position				
	Retail Banking	Global Markets	Corporate and Commercial Banking	Total
	P'000	P'000	P'000	P'000
Financial assets held at amortised cost	-	1,144,229	-	1,144,229
Loans and advances to customers	5,812,711	-	321,928	6,134,639
Other assets for reportable segments	431,038	2,061,411	79,494	2,571,943
Total assets for reportable segments	6,243,749	3,205,640	401,422	9,850,811
Deposits from customers	1,709,024	-	6,025,218	7,734,242
Deposits from banks	-	14,547	-	14,547
Other liabilities for reportable segments	4,811,342	2,472,964	(6,223,866)	1,060,440
Total liabilities for reportable segments	6.520.366	2.487.511	- 198.648	8,809,229

s summarised publication is not audited but these numbers are extracted from audited financial statements.

With the **Morobi Investment Account,** you receive your interest as soon as you invest



Africa | Asia | Europe | Middle East https:botswana.accessbankplc.com Member of the Deposit Insurance Scheme of Botswana.



more than banking

2025

2023

2021

2024